



Overview

- To speak or not to speak
- It takes more than good technical skills
- My opinion MIGHT be interesting, collectively the guidance will be useful
- Opportunities to influence your career progressing from your resume to wherever it is that you want to be



Getting in the Door

- Resume
 - Long doesn't represent more or better experience
 - Typos, poor grammar, get it proof read
 - Make sure it's concise and targeted
- Networking
 - Network your way into the organization



Getting in the Door

- Interview
 - Internal and External candidates
 - Be sure you're on-time, dress for success, know who you are going to speak with
 - Practice. First interviews in a while can be bumpy, you do get better at them
 - Come prepared with questions
 - Know about the company – do the research



OK, you're in! - People

- Mentors
 - Find one
 - “You never get anything in the work world that someone doesn't want you to have.”
- Build relationships
 - You work harder for those people you have a good relationship with
 - Ensure those around you are successful



OK, you're in! - Execution

- Have a plan
- Be Flexible
 - Between departments, especially before you hit management
 - International experience
- **Take Risks**
 - Jump on opportunities when they present themselves
 - Don't wait to be asked. Stick your hand up!
 - Be visible and promote yourself



OK, you're in! – What else?

- Do your existing job to excellence
 - Work hard
 - Be an expert in something
 - Be a good communicator
- Keep your skillset fresh
 - Courses and conferences
- Be open to criticism
 - There's usually something behind it



Summary

- Have a plan
- Get in the door
- Be flexible
- Focus on the fundamentals
 - Relationships
 - Relevant skillset
- Do excellent work
- **Take risks and show initiative**
- Enjoy the Journey and be Successful!



Thanks

- For your attention
- To ISPE for the opportunity
- The Lonza Portsmouth Leadership Team for their time



Don't forget about the networking thing...

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