

Who are we?



- An independent Systems Integrator serving Life Sciences, Consumer Products, and other industrial sectors since 1986.
- · Backed by a \$1 billion automation company.
- Over 650 skilled professionals in 20 locations throughout the United States and Puerto Rico offering scalability of resources and diverse skills.
- Professionals specifically trained to support the Life Sciences.
- Range of services include Packaging Integration, Process Automation,
 Facilities & Infrastructure, Manufacturing Intelligence, Industrial Controls.
- Ability to offer off-site system integration, pre-certification & qualification, and complete construction responsibility for our systems.



Why are we talking to you on Serialization?

- Design Group has consulted with 14 of the top 20 pharmaceutical companies.*
- Leading provider of packaging automation solutions.
- Extensive experience with leading Serialization solution providers and Packaging OEMs.





* Contract Pharma July 2010

Serialization/Track & Trace Do's and Don'ts



Achieve Organizational Alignment

- IT
- Engineering
- Supply Chain
- Operations
- Quality



Underestimate Scope of Project

- Not confined to single line, site, etc.
- Far reaching coordination
- Far reaching changes
- No harmonized global requirements

ISPE

Takeaway – Make sure you have the right players involved. Serialization is an enterprise wide project.



Serialization/Track & Trace Do's and Don'ts



Execute a Single Project Scope

- Not a series of independent projects
- Assess entire network
- Comprehend all areas of change
- Develop re-usable elements
- Prove solution for all formats



Multiple Non-Integrated Projects

- Non similar software/hardware
- Long term support challenges
- · New regulation upgrade challenges
- Loss of procurement advantage

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Takeaway – Single, corporate driven strategy works best.



Serialization/Track & Trace Do's and Don'ts



Plan/Communicate Resource Needs

- Corporate Personnel (100%)
- Site Personnel (25% 75%)
- Installation, start-up, qualification
- Ongoing support/maintenance
- Added activities in production



Assume Site Availability

- As-built conditions
- Site visits, reviews, hosting visitors
- Competing site improvement projects
- Procedures, training, standards, etc.

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Takeaway – This is a big effort that will require a lot of resources. To be successful you can't just wave a hand at it...



Serialization/Track & Trace Do's and Don'ts



Practice Thoughtful Standardization

- Top 3 printing systems unit level
- Top 3 inspection systems unit level
- Single system for aggregation
- Regional single system S95 levels 2 & 3
- Single system S95 level 4



Assume Universal Compatibility

- Drivers, interfaces, protocols
- Upgrades, new revisions, etc.
- Serial #1
- Paying for industry

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Takeaway – You need to maintain some standardization and consistency or you are not building on your previous learnings, i.e. a bunch of separate projects.



Serialization/Track & Trace Do's and Don'ts



Start Now

- How many lines to serialize
- Which regulation dictates deadline
- Design and be ready
- Implement as regulations solidify
- Multi-site, lines, time zones



Wait

- Strained industry resources
- Extended equipment lead times
- Production requirements
- Implementation times

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Takeaway – Serialization is a big, time consuming project and everyone is waiting until the last minute and the industry can't support this model. The time to act is now.



DESIGN CROUP

Questions and Other Topics?

Mark Hallowell
Director
Barry-Wehmiller Design Group, Inc.

