

Pinpoint precision for discovery in human disease



Blood

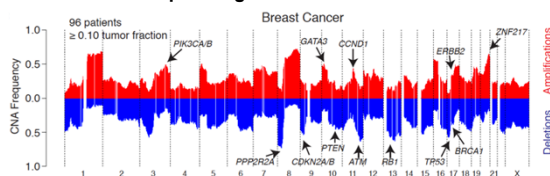
- Cells
- cfDNA
- Exosomes

Tissue

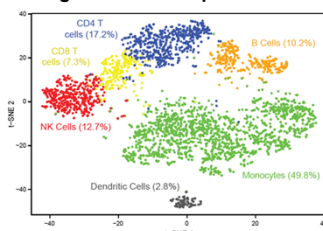
- FNA's
- CSF
- Biopsy



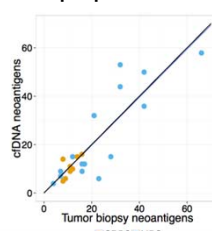
Whole-exome sequencing of ctDNA



Single-cell RNA-seq



Neopeptides from blood



Adalsteinsson *et al.*, Broad Institute Blood Biopsy Team
Gierahn, Hughes, Wadsworth, Shalek *et al.*, Seq-Well (*Nature Methods*)



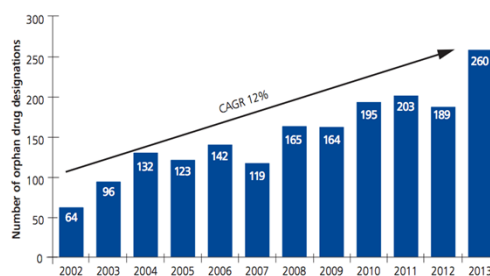
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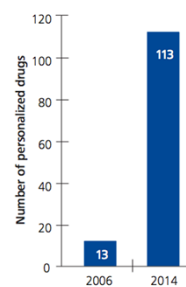
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Accelerated discovery is improving identification and stratification of disease



Source: Evaluate-Pharma, "Orphan Drug Report 2014," October 2014, 15



Source: Personalized Medicine Coalition, "The Case for Personalized Medicine," First and Fourth Editions, 2006 and 2014

"Advanced Biopharmaceutical Manufacturing: An Evolution Underway", Deloitte 2015

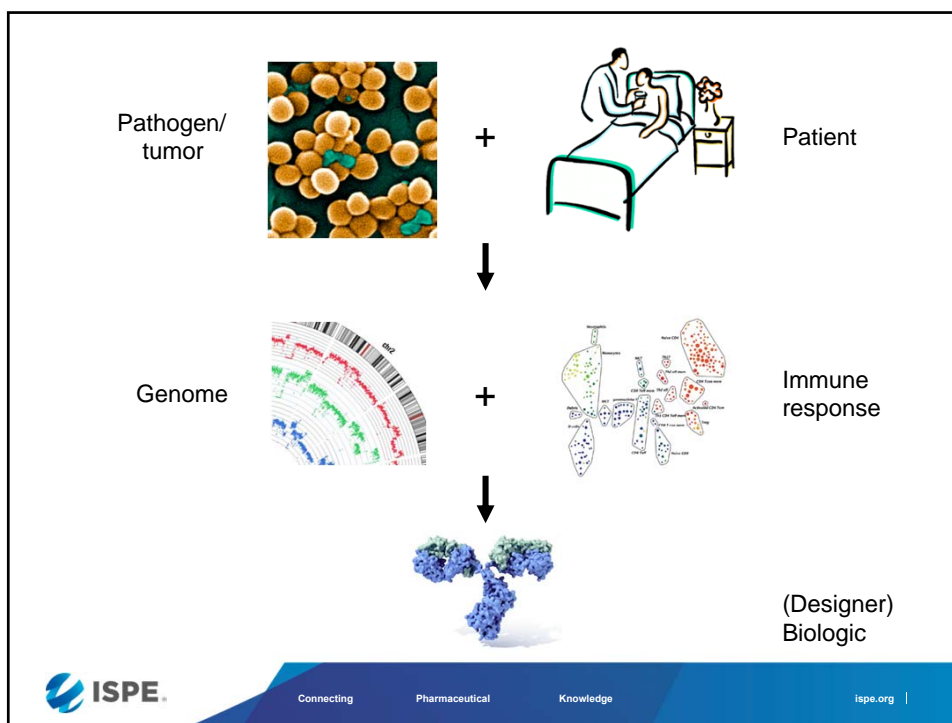


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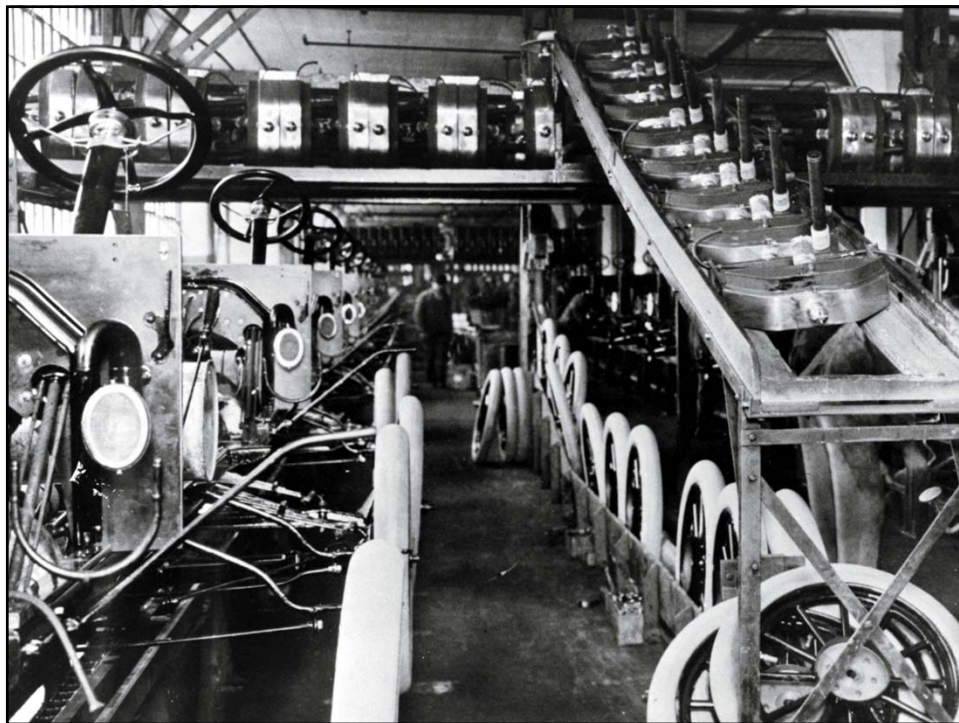
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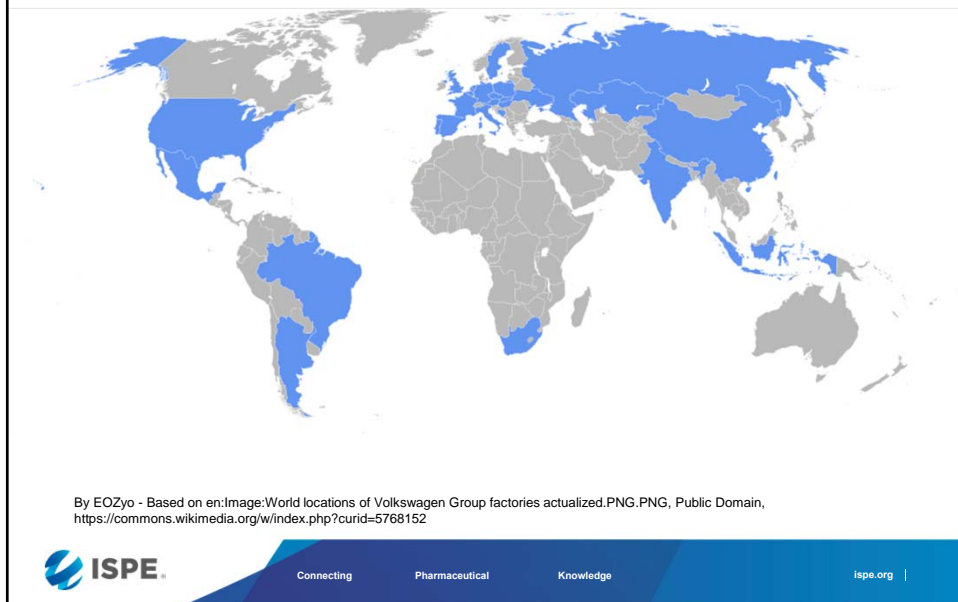
- **Cycle of target discovery and drug development for human disease accelerating**
- **Refining disease indications are becoming smaller and more precise**
- **Technologies and analytics advancing for tracking disease status (e.g., liquid biopsy)**

Is today's manufacturing strategy ready?





Volkswagen Group Factories (circa 2010)



By EOZyo - Based on en:Image:World locations of Volkswagen Group factories actualized.PNG.PNG, Public Domain,
<https://commons.wikimedia.org/w/index.php?curid=5768152>



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Global Market, Regional Manufacturing: Why?

Local requirements

- National regulations on safety and design
- Durability and environment (road conditions)

Local expectations

- Engine size and fuel
- Cost vs. luxury

Solution: Universal, cost-effective architectures tailored to regional supply chain, labor and facility



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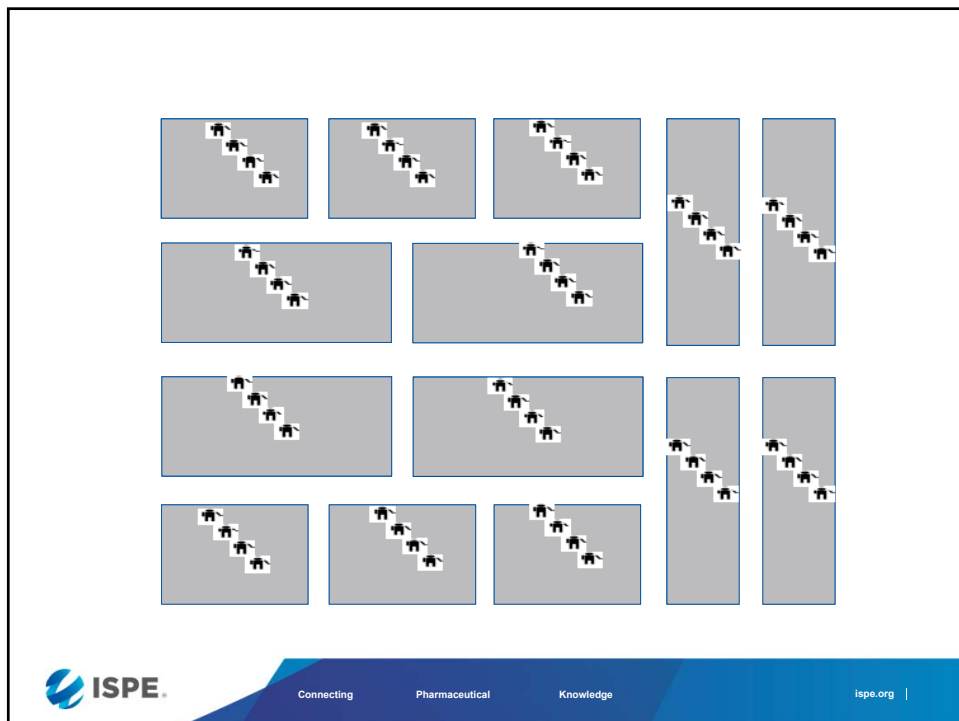
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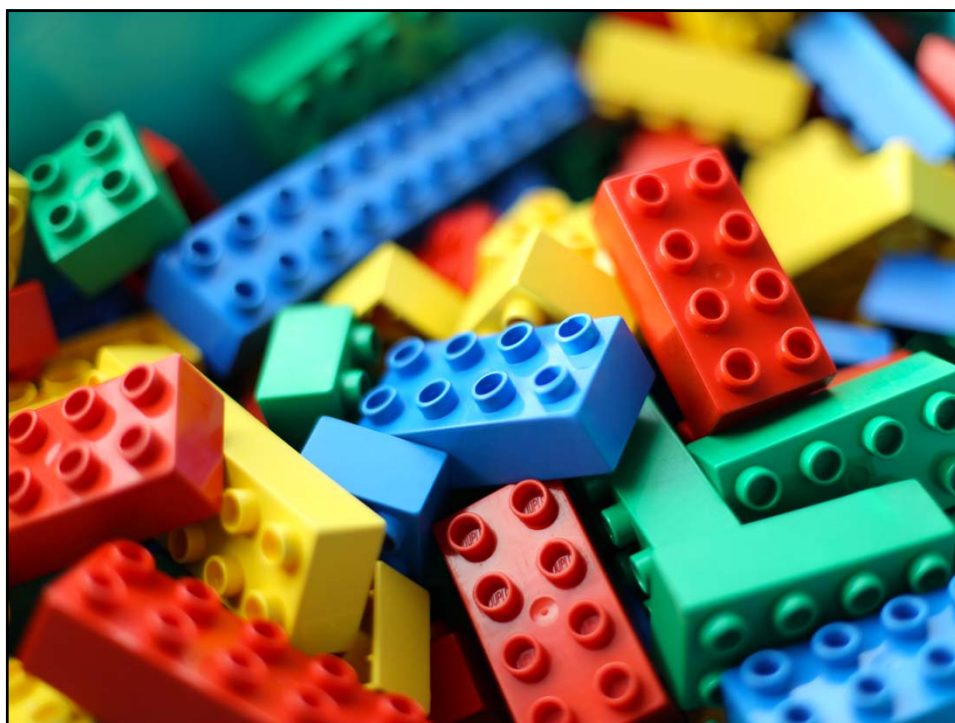
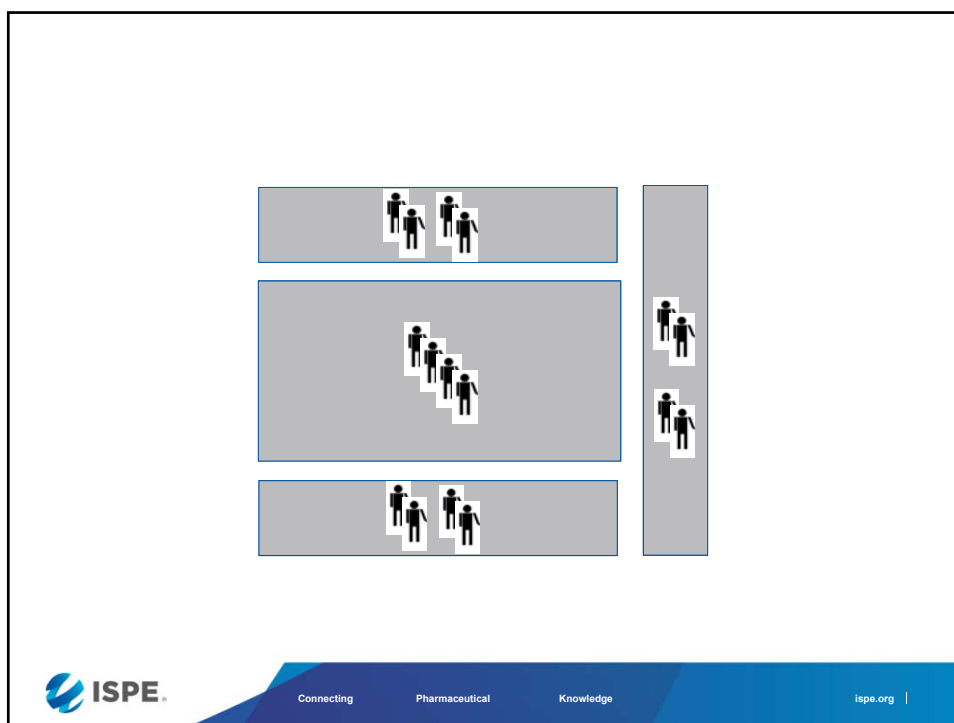
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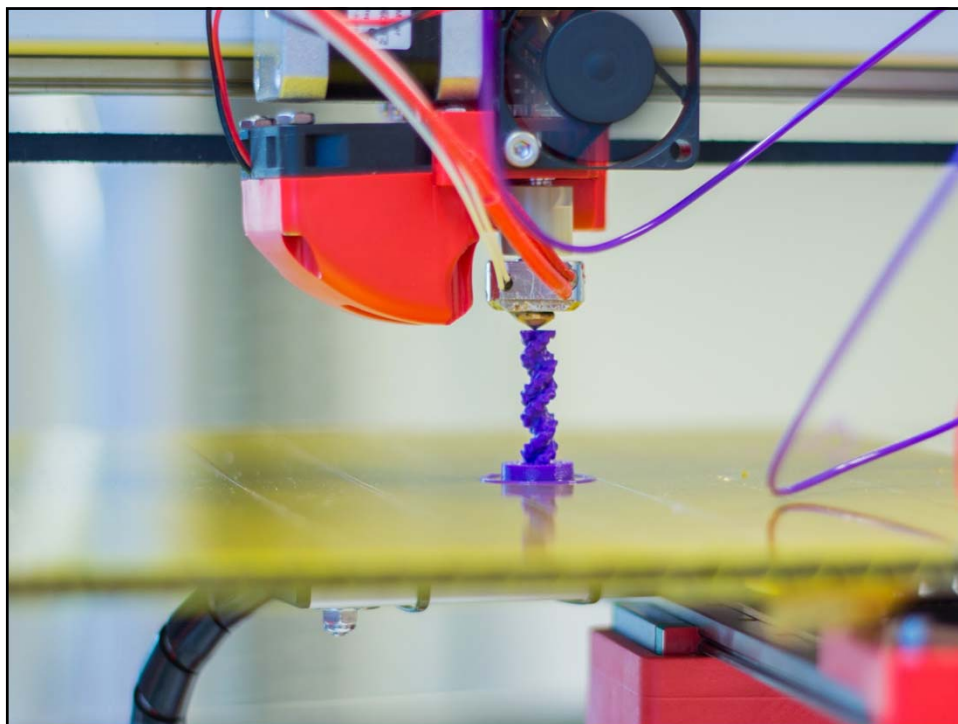
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<http://www.fiercepharma.com/manufacturing/pfizer-building-modular-biologics-plant-china>






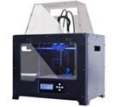







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Lessons from Democratizing Part Manufacturing

Generates global competition

Enables open innovation

Broadens access to differentiated solutions




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What if we could promote rapid cycles of innovation in drug development and supply for biopharmaceuticals?

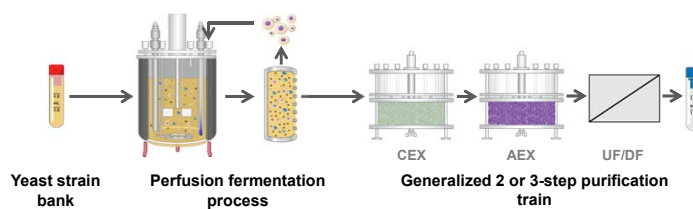
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In S Cy T

A small-scale prototype manufacturing system for fast production of high-quality drug substance

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InSCyT benchtop biologics manufacturing system



(William Hancock (NEU), Steve Cramer (RPI), Richard Braatz (MIT), Kerry Love, and Team)



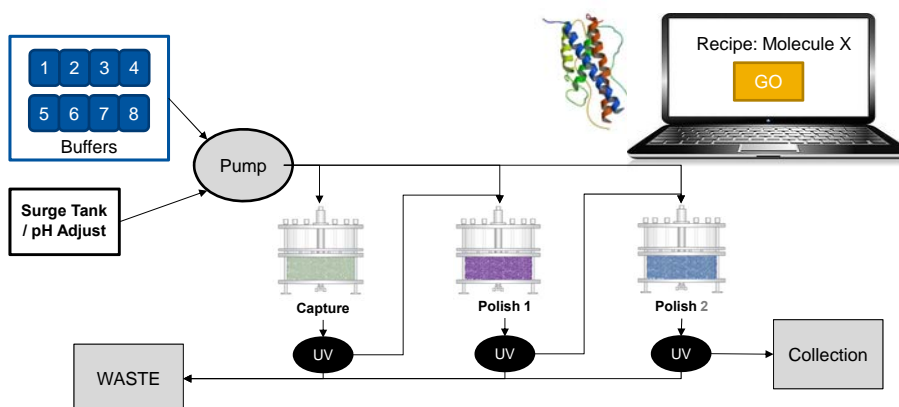
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Simple, automated purification of Molecule X

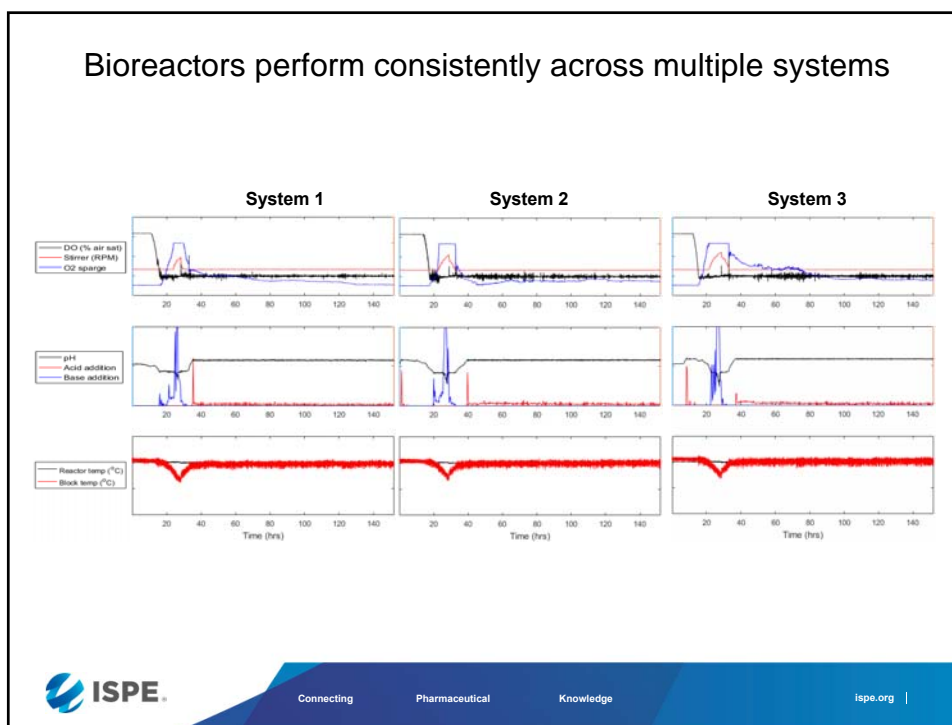
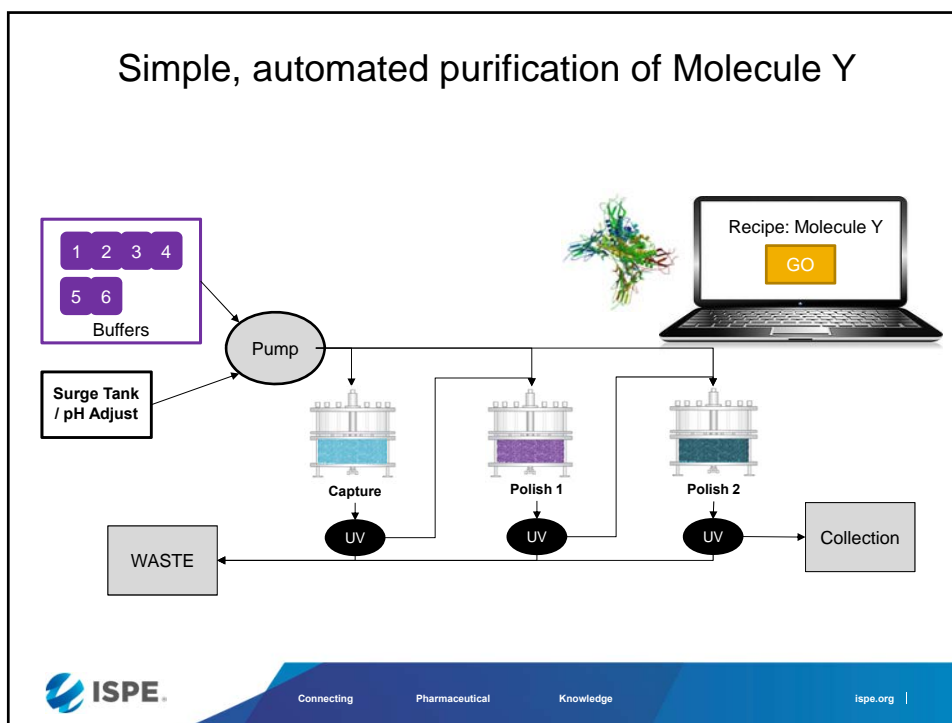


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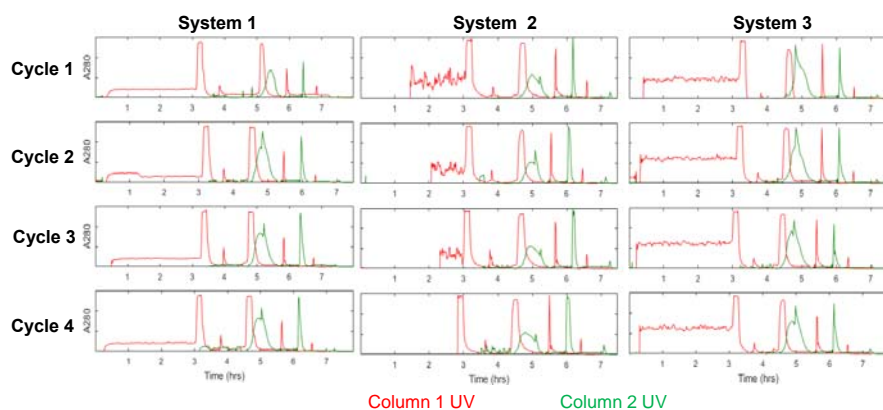
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Purification is consistent across multiple cycles and multiple systems



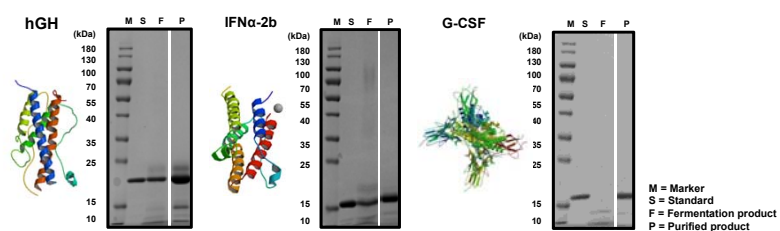
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“Plug and play” manufacturing: Production of 3 model biologics (hGH, IFN α -2b, & G-CSF)



Drug	BDS	Aggregate	Other Impurities	Bioactivity
hGH	95.1%	0%	4.9%*	Matches WHO Std
IFN α -2b	93.4%	2.1%	4.5%#	Pending
G-CSF	97.6%	0.2%	2.2%	Matches Reference

* Proteolyzed variants not clinically relevant
N-terminal variants

100's to 1,000's of doses in < 6 days on the bench

(William Hancock, Steve Cramer, Richard Braatz, Kerry Love and Team)

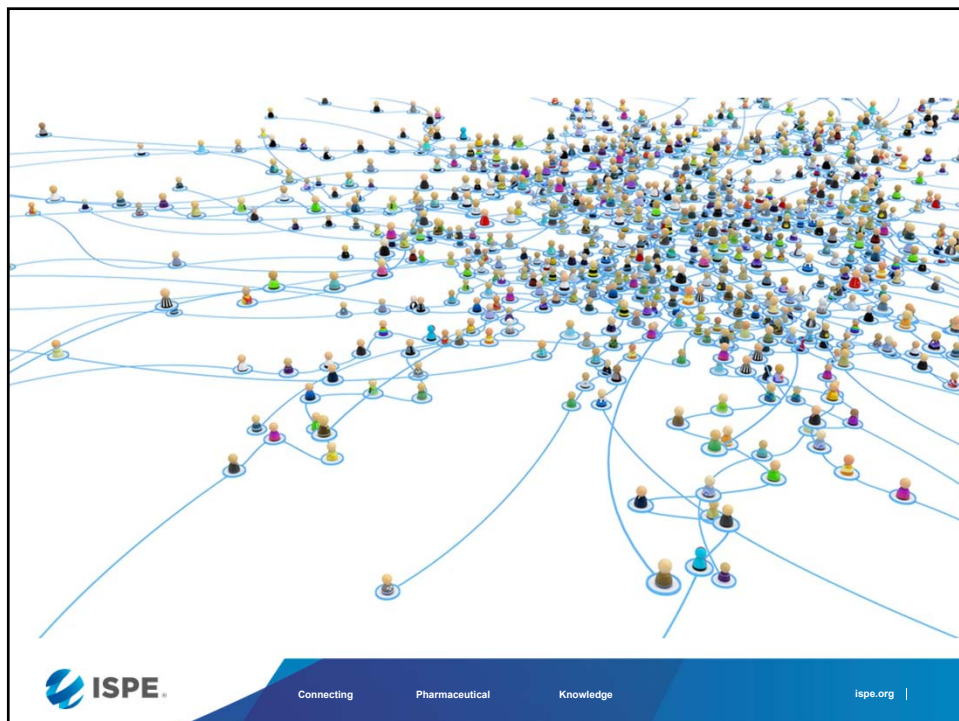
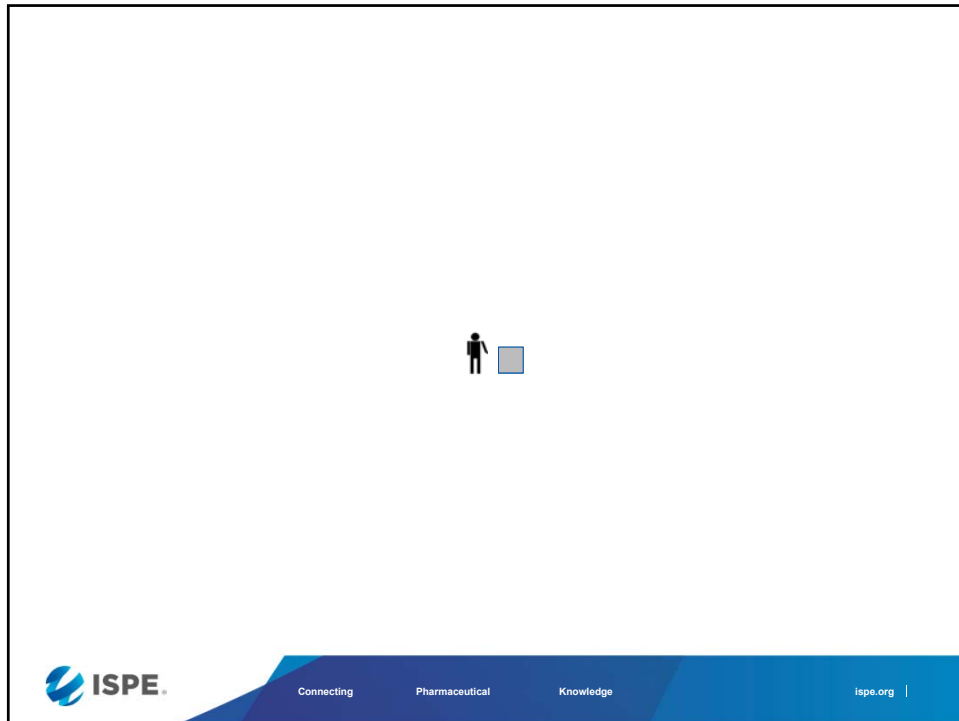


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Potential Benefits for Distributed Drug Manufacturing

Access to global talent and science

Flexible management of capacity and logistics to meet market demand

Reduced inventory and stock (less waste)

Small capital investment – more innovation

Financial and moral support of local economies



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Challenges for Distributed Manufacturing

Robustness

Quality Control and Assurance

- Regulations
- Risk vs. patient benefit

Supply chain models

- Agile production and qualification
- Expanded network of suppliers
- Logistics and security

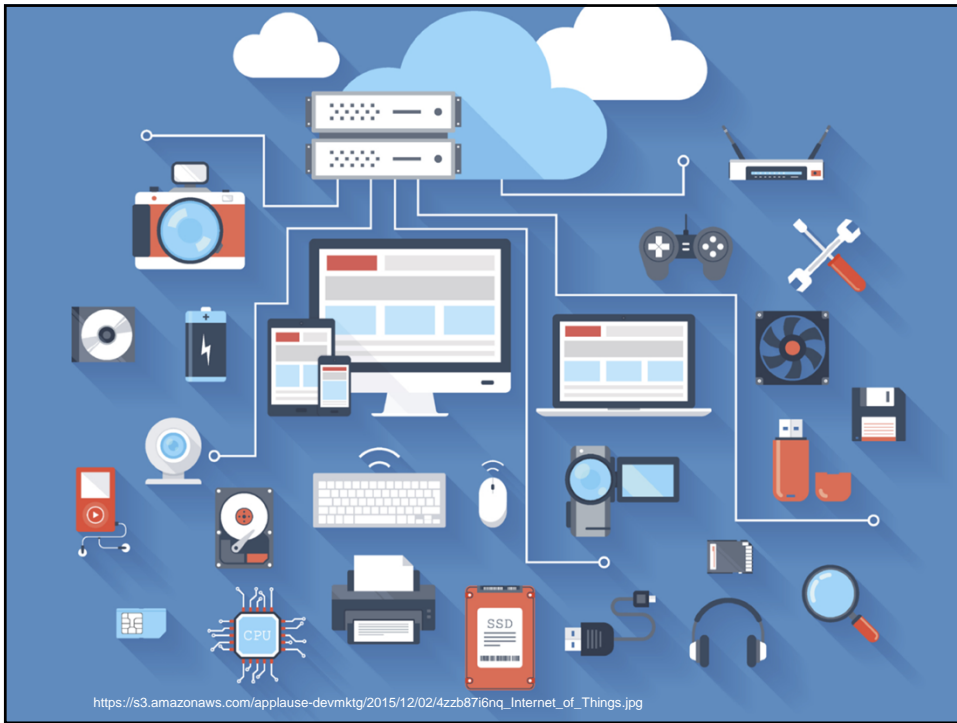


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Vision: Small, fast & flexible manufacturing systems



Potential markets

Regional production

Fast to clinic

Rare/Orphan Disease

**More patients accessing
high quality drugs
globally**



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Our InSCyT team



Northeastern University

PALL Corp.



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