

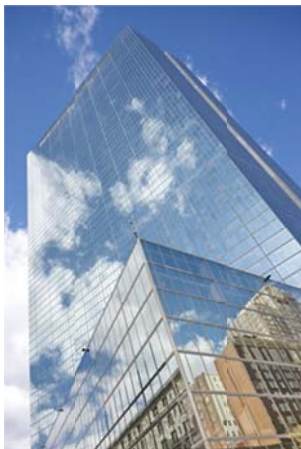
ISPE Boston Area Chapter Presents:
**Real Estate Developments for Life Sciences in
Massachusetts Biotech**

Thursday, March 15, 2018
5:30 pm to 9:00 pm

120 St James Avenue (formerly Hancock Tower)
Jacobs Office, 5th Floor
Boston, MA 02116



THANK YOU TO OUR PROGRAM SPONSOR



EVENT INFORMATION: Please join the Boston Area Chapter of ISPE for an evening of reflection, dialogue and discussion on current trends, developments and issues facing the Life Sciences Industry with respect to real estate in Massachusetts. Networking reception and complimentary hors d'oeuvres included.

PROGRAM SUMMARY:

“Now I am aware of loving only the Hancock Tower, which has had its missing pane restored and is again perfect, unoccupied, changeably blue, taking upon itself the insubstantial shapes of clouds, their porcelain gauze, their adamant dreaming. I reflect that all art, all beauty, is reflection.” - John Updike

According to the latest Industry Snapshot issued by the MassBio Council in 2017 the Life Science sector in Massachusetts continues to grow at a significant rate¹. In order to support this growth, over 11 million square feet of commercial lab space has been added to Massachusetts in the last ten years. Astonishingly Massachusetts headquartered companies account for 19% of the US drug pipeline and 9% of the global drug pipeline. How is the Massachusetts real estate sector responding to this growth? What are the issues being faced with respect to real estate in a rapidly developing, highly innovative, industry sector?

Come with your questions and engage with a panel of distinguished industry leaders at the formerly named iconic Hancock Tower to learn and understand more about this important sector of the Life Sciences Industry in Massachusetts. Keep an eye out for informative updates via the [Chapter blog](#).

WHO SHOULD ATTEND: Individuals interested in gaining a broader view of how the economic drivers and technological advances in the Life Sciences in Massachusetts are challenging the real estate sector.

PANELISTS:

James Busam, Vice President, Gilbane Co: As Vice President, Jim offers direction to Gilbane's offices focused on national client pursuits and strategic account management. Jim has 40 years in the design and construction industry throughout the US and internationally. He has worked in various market segments, but his primary focus has been technical facilities from research to pilot plants to large scale manufacturing in biotechnology, pharmaceuticals, and microelectronics. Jim is highly experienced in negotiating and delivering in various contract forms, including lump sum, GMP, cost plus using design/build, CM, CM at risk, and general contracting contracts. With over a 14 year tenure at Gilbane, Jim's current focus is developing and sustaining long-term strategic client relationships supporting profitability, trust, loyalty, innovation and risk management. Jim leverages Gilbane's enterprise resources and capabilities in creating and fulfilling value-based solutions to meet client needs and exceed expectations, as well as

¹ <http://files.massbio.org/file/MassBio-Industry-Snapshot-2017.pdf>

Continued on the next page...

nurturing future potential programs. His efforts have resulted in significant growth in Gilbane's national footprint with clients such as Johnson & Johnson, Pfizer, Waste Management, Citizens Bank, and Bank of America, and in New England locally for clients such as Alnylam Pharmaceuticals, Harvard University, Genzyme Corporation, Fidelity Investments, and Tufts University.

Jim is a member of the Strategic Account Management Association (SAMA) and is a Certified Strategic Account Manager (CSAM). Jim holds Bachelor of Arts degree in Economics from Brown University. Prior to Gilbane, Jim spent 21 years with Marshall Contractors/ADP Marshall and Fluor Corporation in progressive sales management roles.

Peter Cramer, Vice President, Life Sciences Facility Design, M+W Group: Peter Cramer, AIA, NCARB, LEED AP, is VP Life Science Facility Design at M+W U.S., Inc. with more than 25 years of industry-leading experience in preparing conceptual and basis of design documents for pharmaceutical and biologics clients. He is a leader in designing cGMP manufacturing facilities for biotechnology and pharmaceutical clients around the globe. A facility design subject matter expert and contributing member of the International Society for Pharmaceutical Engineering (ISPE), Peter is a thought leader who specializes in the planning and design of facilities using disposable-single-use and modular technologies.

Travis McCready, President & CEO, Massachusetts Life Sciences Center: Travis McCready is the President and CEO of the Massachusetts Life Sciences Center, a \$1 billion public-private partnership with the mission of advancing the life sciences ecosystem in Massachusetts. He directs and oversees the center's investment strategy, including the agency's operations, programs, and partnerships. Previously, Mr. McCready served as the Vice President for Programs at The Boston Foundation and as the Executive Director of the Kendall Square Association. He has held the COO and CFO positions at the Massachusetts Convention Center Authority, overseeing the operations and finances for three convention centers in Massachusetts. A native of Brooklyn, Mr. McCready began his career as a public school teacher in the Bronx, NY. Mr. McCready serves on the trustee Boards of the American Repertory Theater in Cambridge, Beth Israel Deaconess Medical Center, the Conservation Law Foundation, and WBUR; and the New England Advisory Council for the Federal Reserve Bank of Boston. He served on the Economic Development Planning Council under two governors, including co-chairing the subcommittee on innovation and entrepreneurship. He currently serves on the Massachusetts Digital Healthcare Council and the Advanced Manufacturing Collaborative. In 2017, he was named one of Boston's 50 most powerful people by the Boston Business Journal. Mr. McCready is a frequent speaker on economic development strategy as it relates to the convergence of private, public, and not-for-profit interests, and his blog, [Life Sciences Discourses](#), has been recognized by The Boston Globe. Mr. McCready received his B.A. from Yale University and J.D. from the University of Iowa.

Phani Sukhavasi, Senior Manager, Global Engineering, Vertex Pharmaceuticals: Research and innovation in United States compelled Phani to move to the United States over twelve years ago after receiving his Bachelors of Science in Chemical Engineering. He completed his masters in Chemical Engineering at University of South Alabama, concentrating his research in fuel cell applications. Phani has worked in sterile, biologics and solid oral dose manufacturing for the last decade with a specialization in start-ups, continuous improvements and regulatory inspections. Currently, Phani is a Senior Manager of Engineering for the GXP sites worldwide at Vertex Pharmaceuticals.

MODERATOR:

Josh Rownd, Principal, Director, Science & Technology, Jacobs: Mr. Rownd has been planning, designing and managing projects within the Science & Technology markets for over 30 years. His first pharmaceutical lab and cGMP space was a design-build facility in 1987. He has a unique blend of experience including projects for mission critical, academic, healthcare, micro-electronic, bio-medical, medical device, pharmaceutical, R&D laboratories and cleanrooms. These projects include BSL-4, BSL-3 and BSL-2 laboratories, vivarium, cGMP manufacturing spaces, data centers and cleanroom (class 10,000 to class 1) environments. He has significant experience in the project management, budgeting, scheduling, construction administration and facilitation of advanced technology projects. He is able to use his team building talents to skillfully integrate client and stakeholder needs and transform them into built solutions.

MEETING MANAGERS:

Gerry Archambault, Process and Water
Robert Lucas, CAI, Inc

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PROGRAM SCHEDULE:

5:30 – 6:30 PM Registration and Networking Reception
6:30 – 6:40 PM Introductions
6:40 – 8:30 PM Panel Discussion
8:30 – 9:00 PM Q&A

REGISTRATION FEES:

	Registration by 3/8/2018	Registration After 3/8/2018
<input type="checkbox"/> Members	\$50	\$60
<input type="checkbox"/> Young Professional Members	\$20	\$30
<input type="checkbox"/> Nonmembers	\$95	\$115
<input type="checkbox"/> Student Members	FREE	FREE

REGISTRATION IS NOW OPEN ONLINE!

Don't waste time filling in the form! Register online at www.ISPEBoston.org/Events.
Pay by credit card OR check.

Name: _____ Title: _____

Do you wish to opt out of being listed on the attendee roster?:

Company: _____ Member #: _____

Address: _____ City: _____ State: _____ Zip: _____

Tel: _____ Fax: _____ Email: _____

PAY BY CREDIT CARD: Visa MasterCard American Express

Card #: _____ Expiration Date: _____

Cardholder Name (as it appears on card): _____

Cardholder Signature: _____

Payment may be mailed to: ISPE, Boston Area Chapter, 465 Waverley Oaks Road, Suite 421, Waltham, MA 02452
Telephone: 781-647-ISPE (4773) ☒ Fax: 781-647-7222 ☒ Email: office@ispeboston.org

****PLEASE NOTE: CANCELLATIONS RECEIVED AFTER MARCH 8TH ARE SUBJECT TO BILLING****

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DIRECTIONS AND PARKING:

Enter on St James Avenue. For door to door directions, [click here](#).

There are multiple parking garages in the area. Although no validated parking will be available at the event, some local merchants will. Please check individual garage websites to find names of validated parking.

Optional Garages:

100 Clarendon St - \$10 after 5pm. [Click here](#) for their website.

400 Stuart St - \$12 after 4pm. [Click here](#) for their website.

131 Dartmouth St - \$10 after 5pm. [Click here](#) for their website.

113 St James Ave - \$10 after 5pm. [Click here](#) for their website.

Additionally, the location (120 St. James Avenue) is within walking distance of the Copley T Stop (Green Line – [click here](#) for a schedule) and Back Bay Station (Orange Line – [click here](#) for a schedule). Back Bay Station is also a stop on the [commuter rail system](#).



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