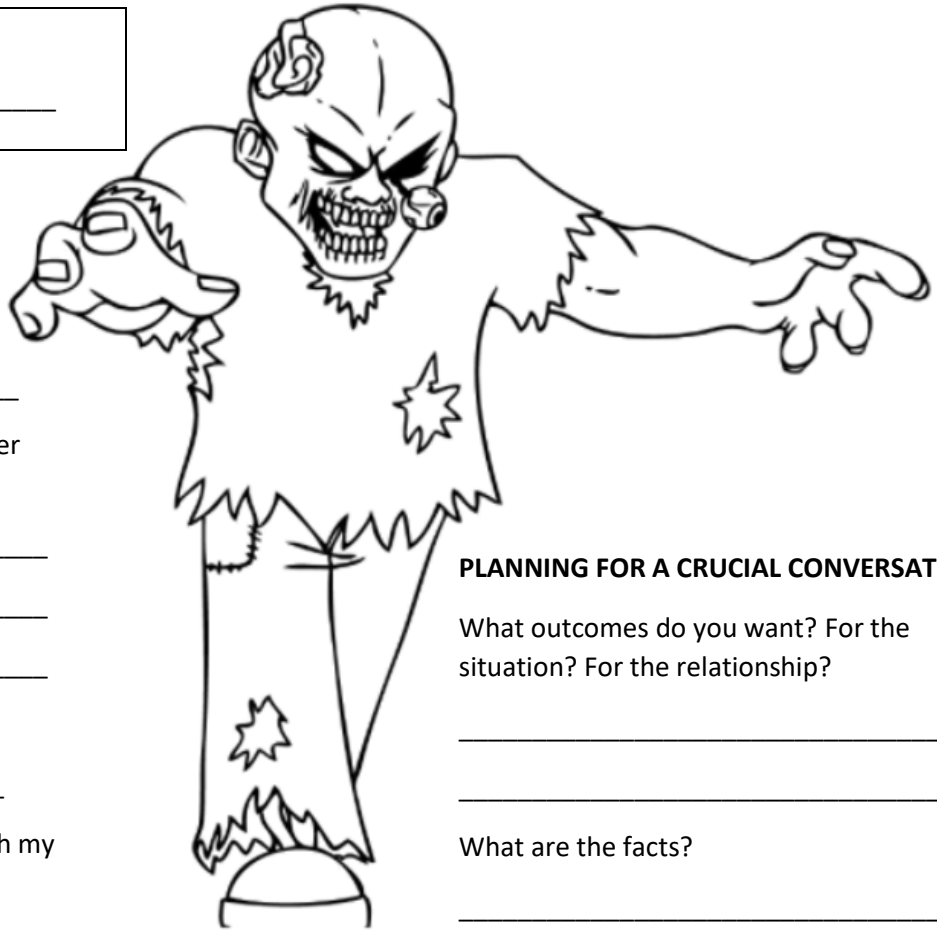


**My Zombie's Name is:**

Use 1<sup>st</sup> letter of their name to make a fictitious one 😊



**LEARNING STYLES:**

I think my learning style might be:

\_\_\_\_\_

When communicating with me, I prefer others to:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I think my Zombie's learning style is:

\_\_\_\_\_

To communicate more effectively with my Zombie I might try to:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**INFLUENCE:**

I think my dominant / most comfortable influence style is:

\_\_\_\_\_

To influence my Zombie more effectively, I could try this style:

\_\_\_\_\_

**PLANNING FOR A CRUCIAL CONVERSATION:**

What outcomes do you want? For the situation? For the relationship?

\_\_\_\_\_  
\_\_\_\_\_

What are the facts?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

What are your perceptions?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

What are your mutual goals/objectives?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Given what I have learned tonight, one strategy I am going to try with my Zombie is:

\_\_\_\_\_

My one key takeaway from tonight's session is:

\_\_\_\_\_